

# MICRODERMABRASION COMPARISON CHART

Supplier Product Name	Vacuum Flow Control	Portable/Weight	Aesthetician Model Price	Physician Model Price	Handpiece Type	Disposable Cost per Treatment	Training	Accessories/Warranty
<b>Aesthetic Technologies/Parisian Peel</b>								
Esprit	Dual	Yes / 45 lbs.	N/A	\$12,900	Proprietary design, autoclavable, aluminum cartridge, disp. plastic tips.	\$3.50	On-site	One year warranty, tech/clinical support, marketing program, skincare products, HEPA filtration.
Prestige Esprit Duette	Dual Dual	Yes / 80 lbs. Yes / 45 lbs.	N/A N/A	\$16,900 \$17,000	Same as above. Same as above plus diamond tip wand.	\$3.50 \$3.50 Crystal-based Tx \$.50 Diamond wand Tx	On-site On-site	Same as above. Same as above plus assorted diamond tipped wands.
Prestige Duette	Dual	Yes / 80 lbs.	N/A	\$21,000	Same as above.	Same as above.	On-site	Same as above.
<b>Cosmetic R &amp; D, Inc.</b>								
DermaSweep	Yes	Yes / 26 lbs.	\$12,900 - \$13,500	\$13,900 - \$14,500	Particle free, autoclavable, surgical stainless steel.	\$3.50-\$5.00	One day, on-site, DVD, training cert.	One year warranty, seven Tx tips, five skin specific solutions, marketing and support.
DermaSweep Mini	Yes	Yes / 8 lbs.	\$4,999	\$4,999	Same as above.	\$1.00	One day, on-site, DVD, training cert.	One year warranty, four Tx tips, marketing and support.
<b>DermaMed International</b>								
MegaPeel Platinum	Yes	Yes / 32 lbs.	N/A	\$13,500 - \$19,500	Autoclavable; detachable, condition specific tips.	\$2.50	Intensive on-site; video; workshops; seminars	Enviro sealed, closed HEPA cartridge, up to three yr. warranty, loaner program available, marketing program.
MegaPeel Gold	Yes	Yes / 25 lbs.	N/A	\$10,500 - \$15,500		\$3.00		
MegaPeel Silver	Yes	Yes / 25 lbs.	\$7,500 - \$12,500	\$7,500 - \$12,500		\$3.00		
<b>Edge Systems</b>								
Delphia	Dual	Yes / 24 lbs.	Starting at \$5,900	N/A	Surgical stainless steel, disposable.	\$.82	On-site, full cert.	Bundled pricing options. Multi-year warranty avail.
Delphia IIe Plus Crystal / Crystal-Free	Dual	Yes / 30 lbs.	N/A	Starting at \$8,900	Surgical stainless steel.	\$.82 - crystal microderm.	On-site, full cert.	Same as above.
Delphia Del Sol Plus Crystal / Crystal-Free / LED	Dual	Yes / 30 lbs.	N/A	Starting at \$13,900	Same as above.	\$.82 - crystal microderm.	On-site, full cert.	Two light handpieces, focusing cone, trade-out, multi-yr. warranty avail.
<b>Lumenis</b>								
AestiLISSE	Dual	Yes / 25 lbs.	N/A	\$15,900	Crystal handpiece, stainless steel and disposable plastic tips, crystal-free stainless steel diamond tips.	\$1.90 crystal \$1.73 crystal-free	On-site	Three year warranty, next day loaner, tech support, aluminum oxide crystals and crystal-free tips incl., marketing package.
<b>Mattioli Engineering</b>								
Aesthipeel	3 pre-set positions, Dual control	Yes / 17 lbs.	\$3,675	N/A	Disp. 45° patented plastic/glass handpiece, crystal/crystal-free.	\$3.00 - \$9.00	One day on-site	Two year warranty, disp. delivery kit, sealed plastic canisters, safety filters, vacuum mode.
Ultrapeel Pepita	Variable	No / 39 lbs.	\$10,710	N/A	Same as above.	\$3.00 - \$9.00	One day on-site	Same as above.
Ultrapeel Crystal	Variable	No / 44 lbs.	N/A	\$11,970	Same as above.	\$3.00 - \$9.00	One day on-site	Same as above.
Ultrapeel II	Digital	No / 44 lbs.	N/A	\$13,860	Same as above.	\$3.00 - \$9.00	One day on-site	Same as above.
<b>RAJA Medical</b>								
Sapphire Abrastim	No vacuum	Yes / 5 lbs.	N/A	\$16,900	Light weight; uses vibration with Sapphire tips (available in four grit sizes 100, 70, 50, 30).	\$5.00	Full cert. intensive on-site; DVD; workshops	Two year warranty.
<b>Sybaritic, Inc</b>								
SkinBella	N/A	11 lbs.	\$8,995	\$11,995	Stainless steel bi-elastic blade applicator.	\$1.50 - \$2.00	On-site training available	One year warranty included. Extended 2-3 year warranties available.
<b>Syneron</b>								
Libra	Variable	Yes / 34 lbs.	N/A	N/A	Medical grade, heat tempered, stainless steel.	Approx. \$0.50		Three year warranty, HEPA filtration. Crystal / crystal-free operation.
Facial H <sub>2</sub> O	Variable	Yes / 31 lbs.	N/A	N/A	Medical grade, heat tempered, stainless steel.	\$5.00 - \$8.00	On-site	Three year warranty, crystal-free dermabrasion. Three bottle hydration delivery system.

Note: Data subject to change; please refer to Company Directory for supplier contact information.